



International Paint & Printing Ink Council

April 17, 2001

Asian Paint Industry
Council (APIC)

Australian Paint
Manufacturers
Federation (APMF)

Canadian Paint and
Coatings Association
(CPCA)

European Council of
the Paint, Printing Ink
and Artists' Colours
Industry (CEPE)

Japan Paint
Manufacturers
Association (JPMA)

Mexican Paint and
Printing Ink
Manufacturers
Association
(ANAFAPYT)

National Association
of Printing Ink
Manufacturers (NAPIM)

National Paint and
Coatings Association
(NPCA)

Mr. Fred L. Webber
International Council of Chemical Associations
c/o American Chemistry Council
1300 Wilson Blvd.
Arlington, VA 22209

Dear Fred:

In September of last year the International Paint and Printing Ink Council (IPPIC) was pleased to have Garrity Baker provide some insight on how the chemical industry is organizing itself under the banner of the International Council of Chemical Associations (ICCA). During this briefing, we learned that ICCA and IPPIC share much in common, especially as we move forward with the global implementation of the Responsible Care® and Coatings Care® programs.

These two programs have truly become international initiatives as they are increasingly embraced by our sister associations around the world. Because of this, we believe it would be mutually beneficial for IPPIC and ICCA to officially recognize that Responsible Care® and Coatings Care® are "complementary and supportive", much in the same manner as NPCA and ACC did a few years ago. Clarifying at the global level that these two programs have common goals and objectives will go a long way towards establishing cooperation and coordination between our respective industries.

Already there are agreements at the national level acknowledging the complementary and supportive nature of the two programs (in the US, the United Kingdom and Australia). In each of the countries where IPPIC members are implementing Coatings Care® (US, Canada, Mexico, UK, France, the Netherlands, Germany (under the Responsible Care® banner), Japan, Australia, Malaysia and Brazil) their chemical industry association counterparts could derive immediate benefits for their respective Responsible Care® programs, particularly in the area of product stewardship. In addition, by clarifying the complementary and supportive nature of Responsible Care® and Coatings Care®, both IPPIC and ICCA will be able to confidently offer sustainable health, safety and environmental management approaches to developing industries around the globe.

I hope you agree with me that there are mutual benefits that come from a clear understanding of these industry initiatives. To this end, IPPIC would be pleased to provide a profile of the global Coatings Care® program for your use in discussing the possibility of mutual recognition with your colleagues at the ICCA. To this end, I have enclosed a proposed memorandum of understanding that outlines the features of an agreement between the ICCA and IPPIC. I sincerely appreciate your consideration of this proposal and look forward to hearing from you.

Sincerely,

J. Andrew Doyle
Secretariat
International Paint and Printing Ink Council

**INTERNATIONAL COUNCIL OF CHEMICAL ASSOCIATIONS (ICCA)
AND THE
INTERNATIONAL PAINT AND PRINTING INK COUNCIL (IPPIC)**

**JOINT STATEMENT PERTAINING TO THE RELATIONSHIP BETWEEN
RESPONSIBLE CARE® AND COATINGS CARE®**

The ICCA and the IPPIC recognize that the safe manufacture, distribution, disposal, handling and use of paint and coatings, as well as their chemical raw materials, is paramount. It is further recognized that the industries represented by these associations are committed to working with their suppliers, users, and the public to enhance worker and community health and safety, and to improve the environment.

The members of the ICCA have committed to a path of continuous improvement through Responsible Care®. Similarly, the members of IPPIC are working towards the same goal through Coatings Care®.

ICCA and IPPIC agree that the Responsible Care® and Coatings Care® initiatives are complementary and supportive as they apply to both coatings' and chemical manufacturers' efforts to manage and continuously improve environmental, health and safety performance in a manner that is responsive to the public.

In recognition of this relationship between Responsible Care® and Coatings Care®, ICCA and IPPIC agree to the following: (1) the development of joint educational efforts and other collaborative initiatives that will help support the goals of Responsible Care® and Coatings Care®; (2) that the implementation of Coatings Care® by IPPIC members is consistent with the goals of Responsible Care® and will advance the practices of product stewardship being pursued by ICCA members; (3) that the Responsible Care® and Coatings Care® service marks may be used concurrently by any company authorized by other ICCA or IPPIC member associations, provided the service marks are otherwise used in accordance with guidelines established by each association.

As attested below, this Agreement will become effective in the year 2001.

J. Andrew Doyle
Presiding Officer
IPPIC

Frederick L. Webber
Presiding Officer
ICCA